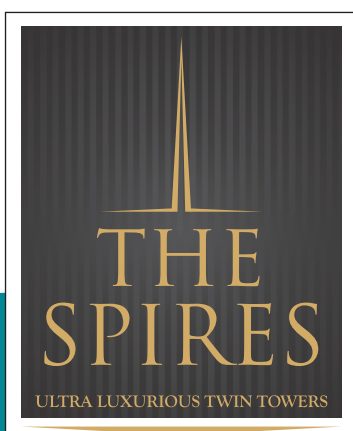




PATRON'S CONNECT

Naiknavare Pride AOP Newsletter



At Naiknavare, we're not just about creating valuable real-estate, we're also committed to building enduring relationships with our customers. Our newsletter is one such initiative. Through our newsletters, we strive to provide our valuable customers with information about all that's happening in the Naiknavare family, and specifically their own projects.

The March edition of Patron's Connect provides near-real time information about the construction progress of your home, and other related updates. We're pleased to also share glimpses of various newsworthy events, including customer-outreach programs, marketing efforts, and social gatherings held in the premises of your own project. We hope you enjoy this communique.

Happy Reading!



March
2020
Volume III

Dear Sir/Ma'am,

We hope this newsletter finds you safe and in good health. As you know, the past few weeks have seen a global crisis due to the rapid spread of the novel coronavirus and the resulting COVID-19 pandemic. In these testing times, we wish to reach out to you to make sure that you and your family are safe

At NDPL, our buyers, our partners and the community at large, are always our first priority. Therefore, we wanted to take this opportunity clear the air about where we stand in these uncertain times.

In order to make the most of the situation while also being responsible citizens, we have taken several steps, such as asking our employees to work from home and avoiding any travel, whether domestic or abroad.

It becomes, therefore, all the more important to stay connected to all those who're important to us, and for that we have put some processes in place.

We assure you that even though our offices are closed in accordance with the lockdown mandated by Government of India, we're operating remotely at full strength and are just a phone call away for any requirement that you may have. Work at our construction sites is on hold for now, but our entire teams are still available on calls.

As soon as the situation improves, our teams will spring back into action at full efficiency to ensure that everything is back on track.

We have complete faith that we shall put this challenge behind us. On behalf of all of us here at NDPL, we'd like to thank you for your trust and continued support. As mentioned, we're always available on call, so kindly feel free to reach out to us if you need anything.

Take Care and Stay Safe!

Regards,

NDPL Family

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NEWS CORNER

SPOTLIGHT

HEARTIEST CONGRATULATIONS TO “MR. & MRS. DAS” FOR FLAT POSSESSION 702 - A BUILDING



SPOTLIGHT

The Naiknavare Pride AOP has been proactive about society formation and maintenance of the grand premises of The Spires as we take pride in providing customer service with our best foot forward.

On receiving feedback from our customers, we have introduced a total of 3 vendors to provide high-speed internet services. You may get in touch with either of them to discuss your specific requirements.

1. You broadband - rakesh.yadav1@youbroad.co.in/+918888816327
2. Tata Broadband - kalidutta.dash@tatatel.co.in/+919883099779
3. Jain broadband - 8421511777 / 842151188

We have already introduced the **MyGate** application that is currently being run effectively to improve security efficiencies and subsequent Management information System.



Make your community smart, efficient, paperless

This ERP module helps communities run seamlessly. It automates a number of manual processes to simplify the work of management committee members and enable them to build a better community experience for their residents. - Manage accounts on a single dashboard - Get real-time updates on support tickets - Keep the community on the same page



Visitor Management

Ensure your guests always feel welcome a long wait at the gate is frustrating for everyone involved—your guests, the guard and you. Now with a simple pass code, your guests can be at your door in minutes. No need for the register.



Daily Staff Management

No more anxiety about whether your maid has checked in Plan your day better with entry and exit notifications from MyGate. Learn exactly when your maid, cook or driver enters the community, pay their salaries and review their attendance on the app.



Delivery Management

All your packages delivered, whether or not you're home Get your deliveries sooner and without hassle. Not home? No problem. Simply instruct security to collect it for you via the app and pick it up at your convenience.

SPOTLIGHT



Child Security

Freedom for your children, but not at the cost of security. Why should there be a trade-off between your children's freedom and security? With MyGate, ensure that they need your permission to leave the community with or without an escort.



Intercom

The app also has all the functionality of an intercom system but from your mobile, which means that you can reach your main gate or neighbours from anywhere.



Overstay Alert

What if a delivery person stays longer than needed within the premises? MyGate raises an alert to the security guard after a certain period.



Security Alarm

In case of an emergency situation at home, you can raise an alarm to main gate security in just a couple of clicks.



Number Plate Recognition

MyGate uses advanced technology to detect the number plates of resident vehicles, triggering the main gate to open just when they need it to.

SPOTLIGHT

We urge you to use the dedicated centralised help line for our Customer Relationship Management team as this helps us monitor the quality of service and follow up on pending resolutions, allowing us to close your concerns at the soonest possible time:

Dipali Patil

Contact No. +9130093807

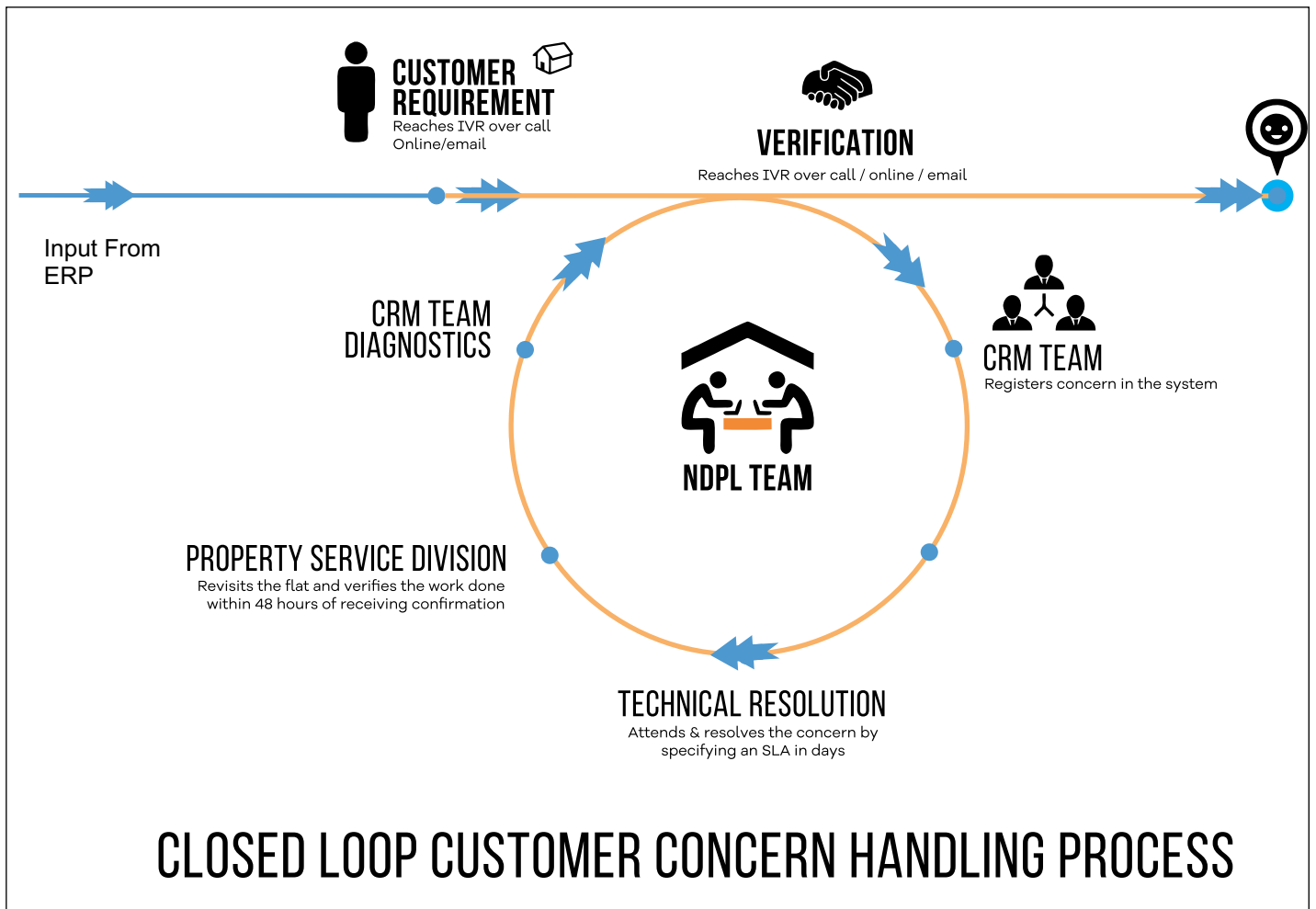
Email Id - customerservices@naiknavare.com

Anshika Shinde

Contact No. +91- 9011064460

Email Id - customerservices1@naiknavare.com

Below we have also provided details of our customer service closed loop process for your information.



SPOTLIGHT

We also have details of the Krystal Property Manager who is at your service on the property, contact details are mentioned below



Anil Patil
Property Manager

Email Id: customerservices@naiknavare.com

SECURITY & HOUSEKEEPING STAFF OF THE SPIRES



SPOTLIGHT

THE FIRST GENERAL BODY MEETING

The Spires conducted its first general body meeting on the 16th of November 2019. Here are a few glimpses of the meeting of the residents with Naiknavare & Pride AOP team.



SPOTLIGHT

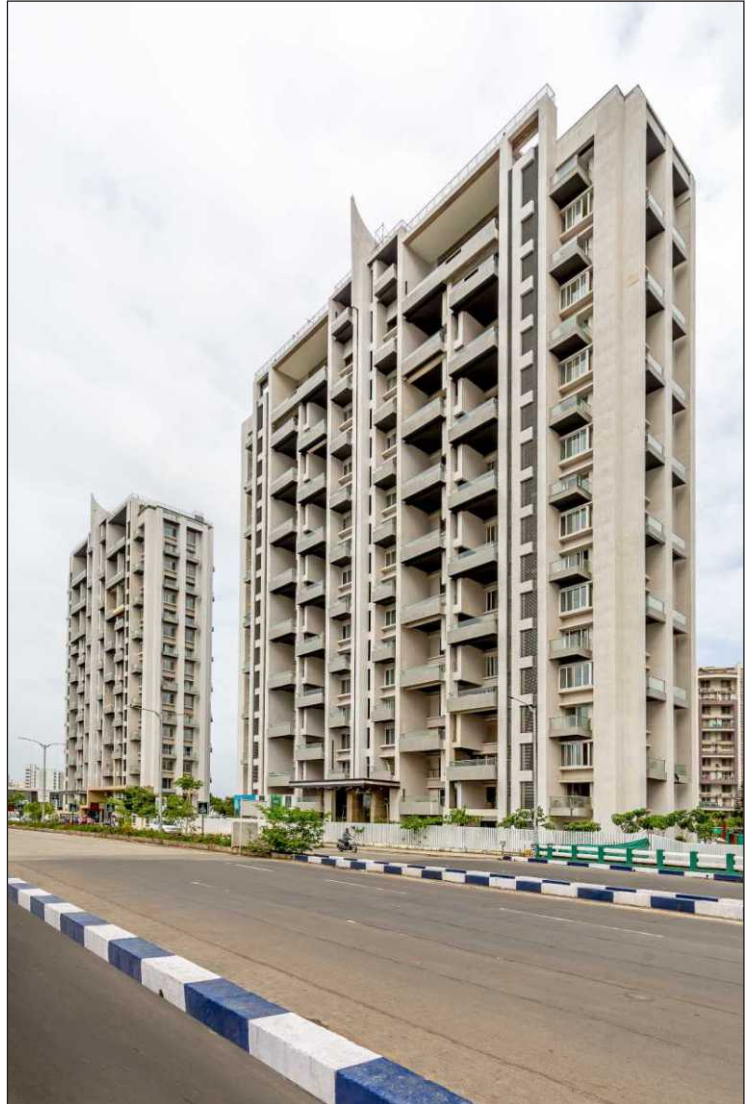
FREE HEALTH CHECKUP AT LABOUR CAMP OF THE SPIRES

Naiknavare & Pride AOP has always believed in taking care of its team and had organised a free health check-up camp for the hardworking construction workers at The Spires. Here are a few glimpses.



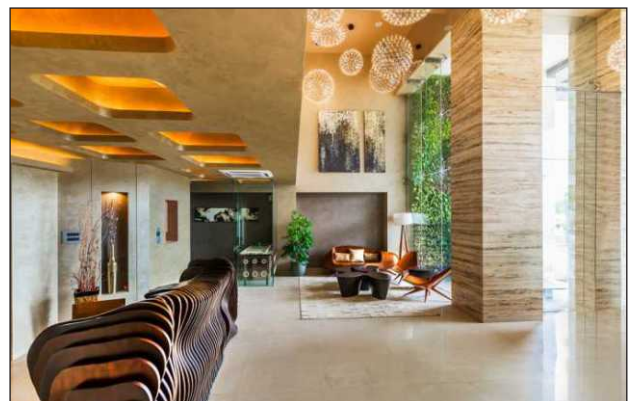
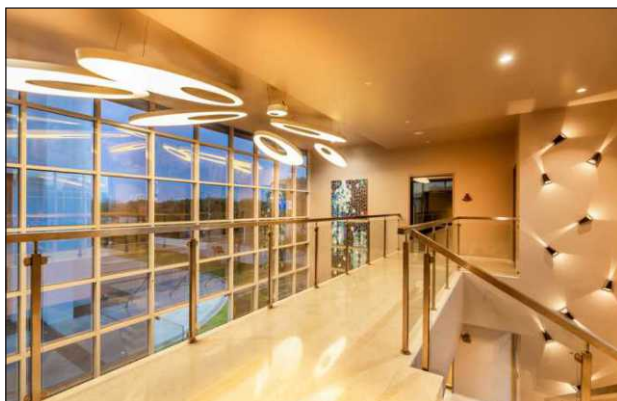
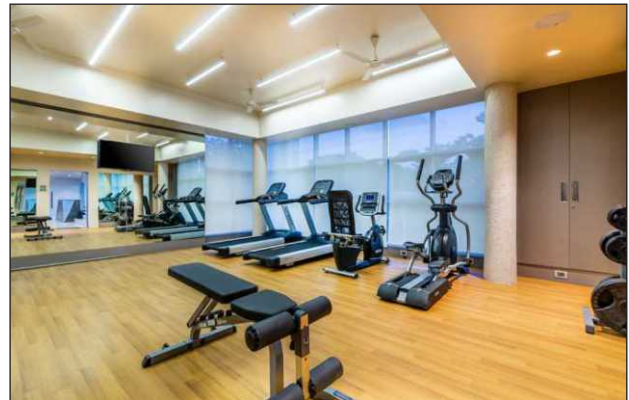
SPOTLIGHT

EXPLORE READY-TO-USE AMENITIES AT THE SPIRES!



SPOTLIGHT

EXPLORE READY-TO-USE AMENITIES AT THE SPIRES!



SPOTLIGHT

BUILDING VALUES

At Naiknavare Developers, we follow a set of principles that guide us towards achieving our vision through the projects we undertake. Over the course of three decades, these principles have become our pillars of success and have distinguished us from conventional real estate developers in the industry. These pillars have helped us emerge as one of the most trustworthy and transparent real estate companies of Pune. Our ultimate goal is not just to meet customer expectations but to exceed them.



FOR ALL

At Naiknavare Developers, we do not want to restrict ourselves to providing housing solutions only. We are committed to creating groundbreaking solutions that serve every segment of society, and every urban requirement, be it residential, commercial, hospitality or slum rehabilitation.

Think of us as a one-stop-shop for every real estate requirement!

<https://bit.ly/32l0mHh>



CUSTOMER CENTRICITY

Beyond service, our customer-centricity encompasses every aspect of our work-choice of location, architecture, internal layouts, construction quality, amenities, and our processes.

In delivering to higher expectations, we're raising our own standards, and industry benchmarks!

<https://bit.ly/3c1ulZt>

SPOTLIGHT



EFFICIENCY

We see technology as a multiplier. It gives us the power to do more, to do it better, and faster than ever before. Everyone benefits: our customers, stakeholders, and the environment.

<https://bit.ly/2T4y3Zj>



BUILDING SUCCESSFUL COMMUNITIES

We build homes that provide not just better lifestyles, but spaces to live in harmony with both neighbours and nature.....in other words a community!

<https://bit.ly/2SP1pfE>



LEARNING

Hemant Naiknavare, Director, Naiknavare Developers, takes pride in his lineage that comprises those who loved to teach and learn at the same time. He expresses appreciation towards his team of hard-working, ever-eager people who are just the same - always willing to learn, innovate and implement better ideas. Here's what he says!

<https://bit.ly/3bSJqfE>

MARKETING INITIATIVES

LATEST CAMPAIGN

AN ADDRESS THAT ANNOUNCES
YOU'VE ARRIVED

ACTUAL SITE PHOTOGRAPH



THE SPIRES
AUNDH'S PRIVATE NEIGHBOURHOOD

Limited Units Available

Ready homes: save ₹50L GST

₹ 4 CR. ONWARDS* | 4 & 4.5 BED LUXURY TOWERS

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DEVELOPERS
Not just better housing...but better living, for all...



Member of
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<https://naiknavare.com/thespires>

9071535085



THE SPIRES
AUNDH'S PRIVATE NEIGHBOURHOOD

WE'LL LET THE PICTURE DO THE TALKING

ACTUAL PHOTOGRAPH | LIMITED READY POSSESSION UNITS AVAILABLE

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MARKETING INITIATIVES

CREDAI EXHIBITION 2019

Naiknavare Developers has participated in the prestigious CREDAI Pune Metro Mega Property Festival 2019. The exhibition was on 6th, 7th & 8th December. Our Team is all pumped up to help you find the perfect spaces from a wide range of affordable to luxury housing as well as commercial projects like Seasons Business Square and 7 Business Square.

Naiknavare Developers resonates with values like customer centricity, community building, efficiency and quality construction. Foregoing big advertising spends, we relied on good old word-of-mouth PR and our long-standing reputation, and saw more than 1000 footfalls at our stall to enquire about our offerings.



EVENTS & HAPPENINGS

RATION DISTRIBUTION

During these dark hours, Naikavare Developers, in association with CREDAI, has made a significant contribution; by distributing ration to each of our laborers at labor camps. Have a look!



MIDDAY MEAL

We have also started Midday Meal at our project Neelaya & Eagle's Nest, almost 50+ construction workers are using this facility.



EVENTS & HAPPENINGS

FOOTBALL TOURNAMENT

Avon Vista hosted football champions cup, starts from 16th November at Avon Vista Clubhouse. It was a weekend of excitement and energy with these big names. Many big names like, Talentica, ADP, Fujitsu, Persistent, Veritas, T-System, Amdocs, AXA, TCS, KPIT, & Wipro had participated. And the winner of the tournament was T-System.



EVENTS & HAPPENINGS



EVENTS & HAPPENINGS

SAFETY DAY

Naiknavare Developers celebrated the National Safety Week with their engineers and workers. A thoughtful initiative that took place at Avon Vista. The experts came and gave everyone a detailed knowledge about safety, making sure that everyone priorities safety at all times.



EVENTS & HAPPENINGS

DWARKA SCHOOL ANNUAL DAY

Dwarka English Medium School celebrated its Annual Sports Day with grandeur on 20th January 2020, Monday. The event was inaugurated by Shantaram Jadhav, an Arjuna award winner. All the students showcased their talent in military drills, mallakhamb, etc. with great enthusiasm. The annual sports day was covered by the Lokmat newspaper. Naiknavare Developers is proud of such young talent.



EVENTS & HAPPENINGS

CLUBHOUSE INAUGURATION OF ESMERALDA PROJECT

Esmeralda by Naiknavare Developers recently inaugurated its Clubhouse on 14th December amidst a lot of cheer from the residents who enjoyed a session of dance with some renowned trainers. The swanky clubhouse offers some great recreational facilities like an impressive swimming pool, a state of the art gymnasium and an aerobics room. There are chess and carrom tables for lazy afternoons and table tennis and billiards for when you are feeling competitive. Head to the stylish sitting lounge and just unwind after a long day. There is something for everyone.



NEWS CORNER

FASTag roll out date extended till 15th December. The implementation of this technology means that one no longer needs to stop and pay the toll. The toll fee will be deducted from the linked bank account of the vehicle owner while they cross the toll plaza. Read on how this exactly works: <http://bit.ly/37R1N2B>

To address the problem of waste management in India, The Eco Factory Foundation (TEFF), an NGO founded by Anand Chordia in 2016, created the country's first-ever waste management park called Suhana Farms, Yawat near Pune. Their goal is to make citizens aware about the importance of proper waste disposal for a clean, green, and sustainable future. Visit : <http://bit.ly/2FANwdw> to find out how they are doing this.

The city corporation of Coimbatore has appointed a technical expert to prepare a detailed project report to construct rainwater harvesting structures at buildings that are going to be constructed under the smart cities mission. Rainwater harvesting structure is an essential way to restore natural resources. Know more about the thoughtful initiative: <https://realty.economictimes.indiatimes.com/.../coim.../73932485>

Green Thumb, an NGO run by Lt Colonel Suresh Patil (retired), successfully cleaned a 1 km stretch of filth in 6 months and solved many waste related problems. "This stretch along the Bhairoba nullah was filled with dirt and plastic bags." said Lt. Colonel Suresh Patil who prepared a comprehensive plan to clean the stretch and put an end to the problems caused because of the stagnant water of the drains. Read more at: <http://bit.ly/2RAcv6i>

NEWS CORNER

To boost the infrastructure and housing projects across the country, the government is thinking of incorporating the latest building information and modelling (BIM) technology to speed up the construction work. The inclusion will also ensure optimisation of the cost of housing construction and in achieving the goal of providing 'Housing for All'. Know more about the update at.

<https://economictimes.indiatimes.com/.../article.../72989656.cms>

The year 2010 had recorded many deaths due to extremely hot weather conditions in India. Along with the deteriorating natural conditions, the shape, size, placement, materials used to build are also some of the factors causing extreme heat. Naiknavare Developers have incorporated technologies like Plaswall and Cellular Lightweight Concrete to tackle heat control. To know more what steps the real estate industry can take to improve the environmental conditions <http://bit.ly/2KAI9CG>

Shelter Associates is celebrating their silver jubilee with a seminar on developments for the urban poor. Click on the link below to know more about the seminar: <http://bit.ly/2XK3ZEL>

Keeping natural waste as the main resource, Strawcture is building houses 10 times faster. The houses cost 30% lesser than the traditional Brick and Mortar Constructions. Know more at: <https://www.strawcture.com/>

NEWS CORNER

Shriti Pandey from Uttar Pradesh is one of the well-informed citizens who read the signs of worsening climatic conditions bound to happen due to our current consumption habits. She has now taken the initiative to build low energy and affordable houses. To know more click on: <http://bit.ly/2KY2BsN>

Priyabrata Rautray and Avik Roy have come up with 'Bio-Bricks' made out of agro-waste to help the world fight the deteriorating climatic condition. The goal is to create a process where agro-waste can help sustainable housing and Bio-bricks replace the traditional clay bricks. Know more about the duo's initiative: <http://bit.ly/2DY9O87>

The labour welfare board would set up 41 work facilitation centres across the state to enable workers to register hassle-free. Eight offices are ready at Aurangabad, Jalna, Worli, Solapur, Amravati, Panel, Bhandara and Nanded. This initiative will ensure the safety and welfare of the labourers in Maharashtra. It will also enable the registered workers to access several social security benefits under the Labour Welfare Act. To know more about how this registration will be carried out, read : <http://bit.ly/2SsJ7kC>

The Andhra Pradesh government is encouraging the use of manufactured sand, also known as Robo sand which will eventually boost employment in construction industry. The State government will also offer loans, a total of 186.5 Crores to entrepreneurs who aim to be a part of the construction industry. Visit: <http://bit.ly/2EWHBiz> to find out more about this project.



ULTRA LUXURIOUS TWIN TOWERS
PROJECT BY NAIKNAVARE AND PRIDE AOP

At The Spires, the journey till date has been exciting as well as rewarding primarily because of our valued clientele. We follow the best practices and deliver the best to our customers. In turn, every sign of satisfaction makes us more inclined towards maintaining highest standards of construction and service.

Through this newsletter, we value our association with you; your confidence and trust drives us to meet, and indeed, exceed your expectations.

Do stay in touch with us to share your opinions and suggestions and help us excel in this endeavor

- 📞 For enquiry call +91 20 41471111
- 🌐 For more details visit our website: <https://naiknavare.com/thespires>
- ✉ Email - presales@naiknavare.in



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